

# IT Due Diligence and Assimilation Overview Program

Dubai, UAE – October 20, 2013

## OVERVIEW

A 1-day overview program delves into the dynamics of a company acquisition and the importance of conducting a solid IT assessment as well as financial and legal due diligence.

The program will highlight key objectives and deliverables that are important to reduce risk and to insure a smooth transition once the merger is announced.

## AGENDA

### Session 1 - Acquisition Overview

Understanding the steps to acquire another company plus the goals senior managers want to achieve in a company merger positions senior IT managers to support company objectives.

### Session 2 - IT Due Diligence Objectives

The key in any IT assessment is to determine what your IT organization should work on and in what priority. It is vitally important to quantify and plan the transition steps IT must take to support the business in the first 90 days of a company merger.

### Session 3 - IT Due Diligence Process™ and Tools

A proven IT due diligence process and tools to conduct an effective IT assessment positions your IT organization for a smooth transition and company merger. This process can be used in any IT assessment.

### Session 4 - Key Considerations

Reduce risk when you learn some of the “gotchas” you must identify in due diligence to avoid risk and to insure a successful merger.

## WHO SHOULD ATTEND

IT managers , CIO's or non-IT executives who participate in company acquisitions or need to better understand the value of a comprehensive IT assessment and strategy development.

## DELIVERABLES

Participants receive class materials and BONUS items as follows:

- Slides Presentation notebook
- Tools Handouts notebook
- IT Due Diligence and Assimilation Process™ card
- IT Due Diligence flash drive containing:

#### *E-Books*

- IT Due Diligence: M&A discovery process
- IT Assimilation: consolidating redundant technologies

#### *Tools and templates*

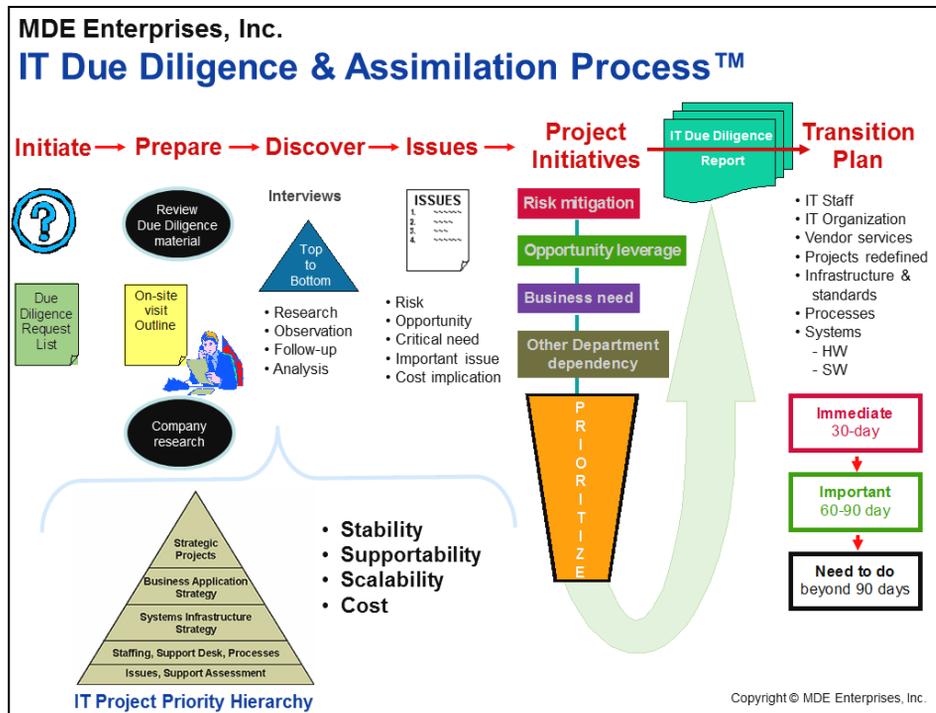
12 tools to assist in IT due diligence and assimilation

#### *Executive reports*

- IT Due Diligence in M&As: Minimize Risk and Maximize Opportunity
- M&A's: Can IT Make the Difference Between Success and Failure?



# IT Due Diligence and Assimilation Process™



Mike Sisco developed an IT Due Diligence and Assimilation Process™ to help him conduct efficient and effective IT assessments and to insure smooth transitions of the technology resources and support of other company organizations in their transition efforts. Mike developed this process and the tools you will receive in a CIO role to support his company as it grew from \$30 million to over \$600 million in revenue in five and one-half years by acquiring over 35 companies.

The program and all deliverables are based upon actual merger and acquisition activities from a proven CIO with some of the most extensive IT due diligence and assimilation experience in the industry.

## INSTRUCTOR

Mike Sisco was an IT manager and CIO for more than 20 years and led IT due diligence and assimilation projects in more than 40 company acquisitions.



He developed a due diligence process and tools that helped him manage IT assessment efforts and merger activities successfully.

Mike is the CEO of MDE Enterprises, Inc., a global training company that focuses on developing IT managers since 2000. His IT Manager Institute and ITBMC certification program is recognized as one of the best programs to develop critical business management skills for IT managers.

## CONTACT

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